



# Doing Big Things for Small Towns

Shaping Communities Together





# About Greg Kelly, JD

## ► 30 Years in Local Government

Offers a unique set of skills and perspectives, having worked as a local government manager and a municipal attorney

## ► Former Small Town Manager

Understands the needs of small towns from his experience with the Town of Abingdon

## ► ICMA Credentialed Manager

Served as Past President of VLGMA and is an ICMA Credentialed Manager





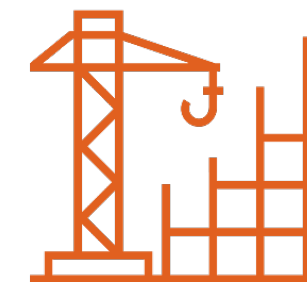
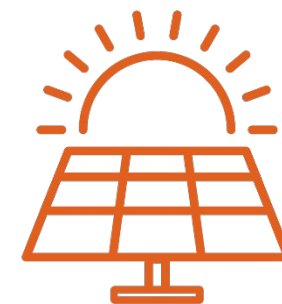
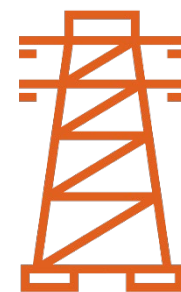
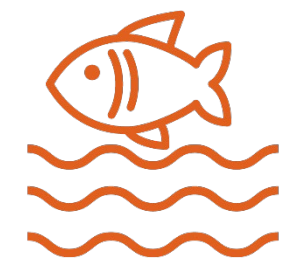
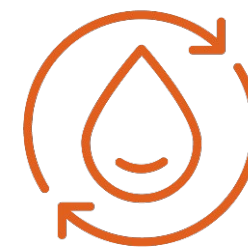
# About McGill

McGill serves public and private clients throughout the Southeast. McGill's tagline, "Shaping Communities Together," is a testament to our dedication to improving local communities.

- ▶ 41 years in operation
- ▶ 6 years in Virginia
- ▶ 100 on-call clients
- ▶ Serving small- and medium-sized local governments
- ▶ 180+ employees



# Comprehensive Expertise





# Passion for Small Local Governments

- ▶ **Over 100 on-call clients**

We serve as extensions of many small communities' staff. Many do not have a professional engineer on staff.

- ▶ **65% Small and rural communities**

Over half of McGill's client base is represented by communities with populations under 25,000 or utilities with less than 5,000 customers. A majority of these clients are towns with populations under 5,000.

- ▶ **Projects of all sizes**

McGill doesn't seek out big projects. We seek out clients with big goals and use projects of all sizes to achieve that vision.





# Town of Pulaski

## Peak Creek Bridge Corridor Plan

This project creates a roadmap for a pedestrian bridge that will foster economic growth and promote healthier lifestyles.



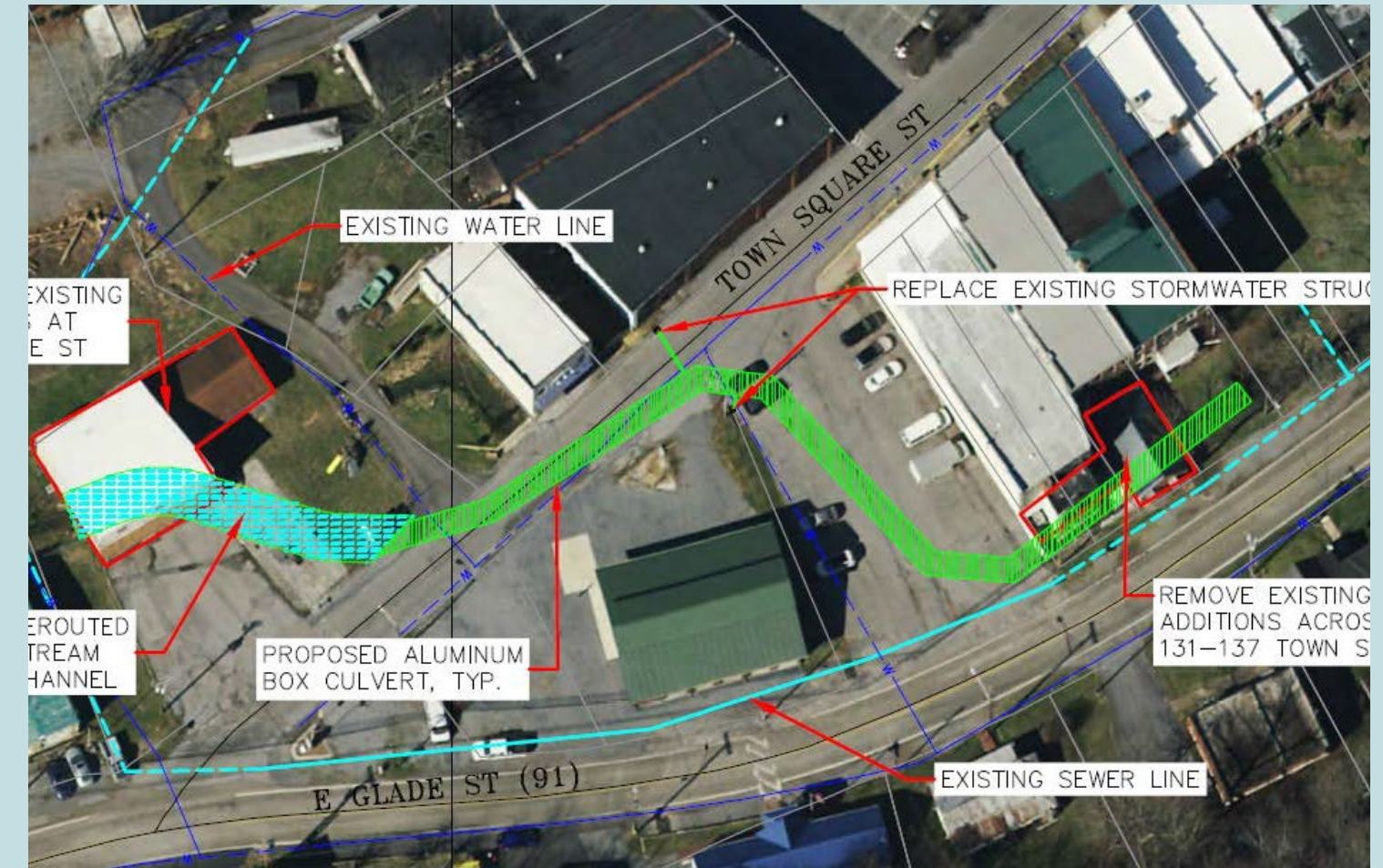


# Town of Glade Spring



## Fire Station Driveway Repair

Heavy trucks had damaged the Volunteer Fire Department's driveway and a culvert beneath it.



## Downtown Drainage Issues

Flooding in the downtown is never a good thing; some flooding even poses a safety hazard.



# City of Emporia

## ► Water and Sewer Rate Study

The primary emphasis of this study was to evaluate the current capital improvement plan (CIP) and make necessary adjustments that could accommodate the challenges within the 5-year CIP program.

## ► Zoning Ordinance and City Code Revisions

Revising your city or town code of ordinances can be a large undertaking that requires the expertise of many different individuals. McGill has both engineers and attorneys to ensure codes meet the needs of the community and correctly reference up to date state regulations.





# Town of Christiansburg

## Water Loss Study

### Analysis

McGill completed an updated water audit, model, and recommendations for future water loss control strategies.

### Recommendation

We identified water loss, primarily from leaky pipes, of over 314 MG and a potential cost savings of **\$1.1 million annually** after the Town makes the necessary infrastructure repairs.





# City of Lynchburg

## Miller Park Lighting System Improvements

### ► Enhancing public safety

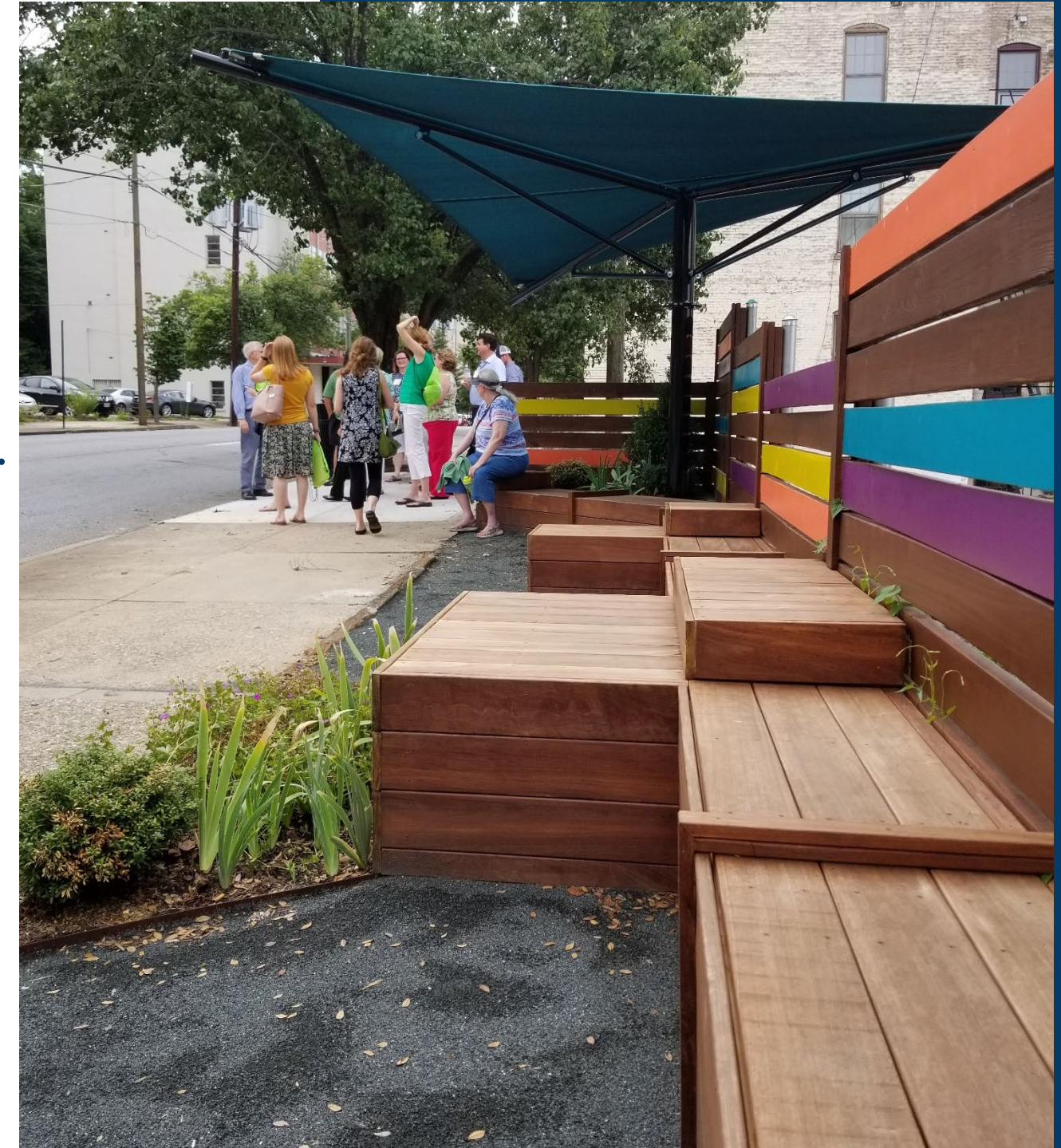
Surveillance cameras are embedded in the lighting system and operable through a cellular network, simplifying operations.

### ► Extending recreational use

Improving lighting at parks extends recreational uses of the park into the evening hours. Dynamic lighting allows for energy cost savings.

### ► Bringing the latest technology to small towns

This system connects the lights and security cameras to a cellular network, gaining efficiency in inventory management and the ability to respond to resident complaints more quickly.





# Washington County Service Authority Water Tank Rehabilitation

## Trusted Construction Administration Expertise

WCSA asked McGill to take over at the pre-construction stage to demolish 2 tanks and construct a new, 1.5-MG water tank. WCSA has the largest permitted capacity in the Mount Rogers Planning District.

## Award-Winning Water Utility

For the 13<sup>th</sup> year in a row, WCSA has earned a gold award from the Virginia Department of Health for operations and performance excellence at its water utility.





# City of Danville

## Landscape Architecture Projects

- ▶ **Riverwalk Master Plan Update**  
An update to the community's Riverwalk, including extensive community engagement
- ▶ **Newton Street Corridor Improvements**  
Conceptual renderings for a connecting corridor
- ▶ **Old West End Park Improvements**  
Park improvements for an area experiencing urban renewal
- ▶ **Pumpkin Creek Park Improvements**  
Our newest project, which came from earlier conceptual drawings of four neighborhood parks







# Contact

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